

# Young People & Education Programme Transitions from Secondary Education Special Initiative

# Funding application guidelines 2025 Stage 1: Expression of interest (EOI)

Making a successful transition into work, further or higher education or training is critical to a young person's life chances as well as their social and emotional wellbeing. Young people from disadvantaged backgrounds often face additional barriers, making pathways to education or employment opportunities even more difficult.

The Transitions from Secondary Education Special Initiative, funded by the Mercers' Charitable Foundation, supports organisations working with young people in Greater London, who face disadvantages, to support them to progress from secondary education (including from school and alternative education settings). Transitions from Secondary Education is a current priority in our Young People and Education programme.

#### Aim and objectives

The overarching aim is to support young people to progress successfully from secondary education through a range of pathways that build on the skills, knowledge and key competencies valued by future employers. Organisations we fund must be able to demonstrate how their work helps young people to:

- 1. Gain access to progression pathways including further or higher education, apprenticeships, traineeships and other similar programmes
- 2. Build experience and knowledge of work including career specific work experience
- 3. Develop social and emotional capabilities including communication, leadership and resilience

# Eligibility

To make an application, organisations will need to meet **all** of the following eligibility.

Eligibility criteria	Not eligible
Constituted and not for profit organisation,	× Applications from individuals
charitable incorporated organisation (CIO),	× Applications from schools, colleges or
charitable company (limited by	universities
guarantee), community interest company	<ul><li>For-profit organisations</li></ul>
(CIC) and/or social enterprise	<ul> <li>Organisations that currently hold a</li> </ul>
	grant under any of our Young People
	and Education programmes that won't
	have ended before this grant is due to
	start
Work that supports young people of	<ul> <li>Work that takes place outside of</li> </ul>
secondary school age, in Greater London,	Greater London
who experience disadvantage. This can be	<ul> <li>Beneficiaries who do not experience</li> </ul>
anywhere between ages 11-18. Support can	disadvantage
continue for those over the age of 18 if	<ul> <li>Beneficiaries are not of secondary</li> </ul>
relevant but work cannot solely support	school age
young people over the age of 18.	<ul> <li>Projects that are only for those aged</li> </ul>
	over 18 years old
Work that will commence between July	<ul> <li>Financial support for costs that have</li> </ul>
2026 and October 2026	already been incurred or work that has
	already taken place
	<ul> <li>Projects with a start date before July</li> </ul>
	2026 and after 1 October 2026
Work delivered over a three-year period	<ul> <li>Projects that are shorter than three</li> </ul>
	years
Programmatic work that supports young	<ul> <li>Capital projects (bricks and mortar)</li> </ul>
people in secondary education to	<ul> <li>Bursary or sponsorship support</li> </ul>
transition to further education,	<ul><li>Tutoring programmes</li></ul>
employment or training or other positive	<ul> <li>Applications for solely research or</li> </ul>
destinations	evaluation work
	<ul> <li>Work that is a statutory responsibility</li> </ul>
	<ul> <li>General appeals for funding</li> </ul>
Funding request between £120,000 and	<ul> <li>Request for funding below £120,000 or</li> </ul>
£300,000 over three years	over £300,000

#### What we are looking to support

We are looking to fund organisations to deliver programmes that support the transition from secondary school age to a positive destination. Proposed work needs to support young people to consider a broad range of pathways available to them, increase their aspirations and build their knowledge and experiences of these routes. A broad overview of what proposals will need to clearly demonstrate is set out below and the questions are listed in Appendix 1 at the end of this document.

- Programme: A cohesive and sustained programme that meets all the aims and objectives of this fund and supports young people to choose, access and sustain pathways after secondary school through:
  - o raising aspiration and exposure to a broad range of careers
  - o building awareness of variety and suitability of pathway options
  - o building skills and knowledge relevant to chosen pathways
  - o supporting social and emotional capabilities to navigate transitions and pathways
- Beneficiaries: In depth understanding of the needs of beneficiaries, the specific disadvantages they face and how this leads to barriers to accessing pathways, and the ability to engage and work with young people
- Track record: Evidence of previous related work and of designing and delivering programmes that successfully meet intended outcomes and have positive impacts
- Equity, Diversity and Inclusion: Consideration of accessibility, inclusion, learning styles, and intersecting protected characteristics in the programme design and delivery; ability to support a range of needs and challenges; and plans to involve beneficiaries in the development of the work
- Partnerships: Strong and relevant partnerships with schools, colleges and employers, in the communities in which the proposed work will take place
- Impact: Clearly articulated outcomes and impacts specific to the proposed programme and beneficiaries. Broader alignment with our Philanthropy Framework, linking to at least one of our three impact indicators:
  - o Improving people's lives
  - o Strengthening organisations
  - o Contributing to societal change
- Evaluation and learning: Plans for a robust and thorough evaluation, including how an evidence base can be developed and how the impact of the work can be effectively communicated to funders, policy makers and beneficiaries
- Budget: Appropriate budget in place. Plans for how the project will be sustained after the lifetime of the grant and any potential for longer term impact

Successful applicants must commit to participating in peer learning as part of the funding programme and to work with the learning partner appointed to support grantees to reflect and improve on their work during the funding term.

#### What we are offering

- > A grant of between £120,000 and £300,000 per organisation paid across three years
- A learning/research partner with expertise in this area of work will be appointed and grantees will be required to work with them as part of a programme wide evaluation
- > Access to organisational capacity building support through partner organisations
- > A cohort approach creating opportunity for collaboration with organisations in the two cohorts funded between 2025 and 2029

### **Application process**

The first stage is the submission of a stage I expression of interest application form, providing information about the organisation and the work funding is being requested for. Shortlisted applicants will be invited to submit a full stage 2 application.

#### **Application timeline**

Stage 1 application timeline						
Applications open	September 2025					
Deadline for EOI submission	12pm (midday) on 30					
Deddillie for Eorsabithission	October 2025					
Indicative timeline for progression to Stage 2 to	be confirmed					
Applicants contacted with the outcome of the EOI	December 2025					
Stage 2 application window (if invited to apply)	December 2025 to					
stage 2 application will abw (il invited to apply)	February 2026					
Assessment and due diligence	March to May 2026					
Organisations informed of the outcome of application	June 2026					
First payment of funding granted to successful organisations	June 2026					

Note: timeline is indicative and may be adjusted in response to the volume of applications.

Visit our FAQs or contact **grants@mercers.co.uk** with further questions.

Appendix 1 on the following pages lists the questions in the EOI application form to help you plan your application. Applications must be submitted via our **online platform**.

## **Appendix 1: EOI application questions**

Below are the questions in the EOI application form, with guidance on answering. If invited to stage 2, you will be asked to expand on the information provided in each section.

Click here to access the online application form. You will either need to register for an account or log in if you have already registered.

## Eligibility

You will need to meet all the eligibility requirements set out in the guidelines in order to proceed with an application. Applications that do not meet eligibility criteria will not be considered.

No.	Question	Туре	Guidance on answering questions	Word limit		
	Organisation information					
1.1a-	Name and contact details of your	Free text	N/A	N/A		
1.1d	organisation					
1.2a-	Type of organisation	Dropdown	Select one of the options that best describes your	N/A		
1.2b		selection	organisation or, if 'Other', specify in the follow-up			
			box in 1.2b. See the guidelines for which			
			organisations eligible to apply in this funding			
			round.			
1.3a	Provide your charity number if	Number	N/A	N/A		
	applicable.	field				
1.3b	Provide your company number if	Number	N/A	N/A		
	applicable.	field				
1.4	What is your organisation's annual	Dropdown	Select one of the options in the list provided.	N/A		
	turnover?	selection				

No.	Question	Туре	Guidance on answering questions	Word limit
1.5	Is your organisation a Living Wage	Dropdown	Confirm if you are a Living Wage Employer by	N/A
	Employer?	selection	selecting YES or NO	
			We are committed to being a Living Wage Funder.	
			If you are not currently a Living Wage Employer	
			and your proposal is successful, we will discuss	
			this with you.	
1.6	Contact details	Free text	Add the details of the person or persons in your	N/A
			organisation we can contact about your	
			application. You will be asked to select who the	
			primary person to contact is for the application.	
		Propo	osal information	
2.1	Proposal title	Free text		15 words max.
2.2	Provide an outline of the	Free text	Outline the Transitions from Secondary Education	400 words
	programme you are requesting		programme you are planning to deliver. Include	max.
	funding for.		an overview of the activities that young people	
			would participate in, and the support available to	
			them, to ensure they are able to access and	
			sustain pathways after secondary education.	
2.3	At what stage of development of	Free text	Summarise the stage of the proposed work i.e.	50 words max.
	delivery is this work?		completely new, extension of current activity,	
			expansion or scaling of work.	
2.4a/	Has your organisation previously	Dropdown	Select Yes or No. If you aren't sure, a list is on our	150 words max.
2.4b	been funded by us for a <i>Transitions</i>	selection	website.	

No.	Question	Туре	Guidance on answering questions	Word limit
	from Secondary Education		If 'Yes', you will be asked to explain in 2.4b how this	
	programme?		programme is different to and/or a development	
			of your previously funded work.	
2.5a/	When will the work start and finish?	Date field	Delivery must be across 3 years (36 months).	N/A
2.5b	Start Date		There can be some small leeway. Funded work will	
	End Date		need to commence between July 2026 and	
			October 2026.	
		В	eneficiaries eneficiaries	
3.1	Approximately how many young	Number	Provide the total unique number of young people	N/A
	people do you expect will	field	who will participate over the three years.	
	participate in the programme in			
	total?			
3.2	Explain who your intended	Free text	Tell us about your understanding of your target	300 words
	beneficiaries are - which young		beneficiaries and the disadvantage/s they	max.
	people you are aiming to work with		experience. Explain the disadvantages and how	
	and why.		you have come to understand these and the	
			challenges they present.	
			Give an indication of the numbers and ages within	
			each beneficiary group you hope to impact over	
			the duration of the work.	
3.3	Where will the work take place?	Dropdown	We only fund work taking place in Greater London.	N/A
		selection	Select up to five local authorities from the list	
			provided.	

No.	Question	Туре	Guidance on answering questions	Word limit
3.4	Tell us more about the locations you	Free text	Explain the reasons you are working in the local	250 words
	are choosing to work in and why		area, any existing relationships or connections	max.
	you have chosen to work with young		and evidence of need.	
	people in these geographical areas.			
3.5	How do you involve the voice of the	Free text	Tell us how young people are involved in	250 words
	people who will benefit from this		designing or delivering your work, to ensure	max.
	work in its design and delivery?		continuous improvement and relevance to their	
			needs and circumstances.	
		Expertis	e and partnerships	
4.1	Why is your organisation well	Free text	Give an overview of your demonstrable track	300 words
	placed to deliver this work? Tell us		record in delivering similar work or other relevant	max.
	about your organisation, what its		experience.	
	core mission is, the primary aims			
	and objectives, how it works with			
	young people, and previous			
	experience of similar work.			
4.2	What partnerships do you have, or	Free text	Explain who each partner is and whether you have	50 words max.
	intend to develop, to support the		worked together previously. Give specific names	
	delivery of this programme?		of partners where known.	
		Impo	ict and learning	
5.1	Describe the overall impact and	Free text	Outcomes are the measurable short-term	150 words max.
	outcomes for young people you		benefits of your work. Impact is the broader and	
	anticipate as a result of this work.		more long-term effect.	

No.	Question	Туре	Guidance on answering questions	Word limit
5.2	How will you evaluate the		Explain if you have an evaluation plan, what will	150 words max.
	programme?		the key indicators of success be and how you will	
			know if you have achieved your outcomes and	
			impacts.	
			Finances	
6.1	What is the total cost of your	Number	Give the total amount the programme will cost	N/A
	proposal?	field	over the three years, including the amount you	
			are requesting from us.	
6.2	How much are you requesting from	Number	You can request between £120,000 and £300,000	N/A
	us?	field	over three years. Requests can be for the total	
			cost of the programme. The amount requested	
			per year cannot exceed 50% of the income of the	
			charity. For example, a charity with an annual	
			income of £80,000 would have an approximate	
			income over the three-year period of £240,000	
			and therefore cannot apply for more than	
			£120,000 in total over the three years.	
6.3	Provide a brief description of how	Free text	This is restricted funding to deliver a programme,	80 words max.
	the grant will be spent.		but expenditure can include contributions to	
			relevant overhead costs.	
			Refer to the guidelines for what can't be funded.	
			Link here	

No.	Question	Туре	Guidance on answering questions	Word limit
6.4	If your programme requires funding	Free text	We will fund 100% of a project, provided it is not	50 words max.
	from elsewhere, explain where this		more than £300,000. If your project costs more	
	will come from and if it has been		than this, or will be funding through other income	
	secured yet.		streams, tell us where this income will be from and	
			how much has been secured.	
			Monitoring	
The inf	formation in this section is being asked	to help inforr	n our understanding of organisations who apply to u	s for funding.
There i	is no judgment or preference for particu	ılar response	es and will not be used as the basis of individual fundi	ng decisions.
7.1a	How did you hear about Mercers'	Dropdown	Select one of the following options provided in the	N/A
	funding programmes?	selection	list.	
			If you cannot find an appropriate selection, use	
			the other box.	
7.1b	Other	Free text	If you haven't selected an option above, use this	N/A
			box to briefly outline how you came to apply for	
			this funding.	
DEI Da	ta Standard questions			
Your a	nswers to these help us understand mo	re about the	organisations applying to us for funding and how the	ey are led, using
the ca	tegorisation set out in the <b>DEI data star</b>	dard for fun	ders. Your responses to these questions are used for	our own
monito	oring and information purposes and no	t for individud	al funding decisions.	
7.2	Is there a specific community that	Dropdown	Select any that category from the list that you	N/A
	your organisation is dedicated to	selection	anticipate that the majority (75% or more) of	
	serving?		people supported or benefiting will identify. Leave	
			blank if this does not apply to your project or	

No.	Question	Туре	Guidance on answering questions	Word limit
			organisation. You may select from multiple	
			categories to reflect the intentions of your project	
			e.g. Black + Mental Health + Young People +	
			Women and Girls.	
7.3	Does the leadership of your	Dropdown	Select any category from the list that applies. By	N/A
	organisation identify in the areas	selection	leadership of the organisation, we mean that the	
	you have selected above?		majority of the key decision-makers have a	
			shared identity. As an indication, this might be	
			75% or more of the Board of Trustees/	
			Management Committee AND 50% or more of	
			senior staff identify as from a community or	
			characteristic.	